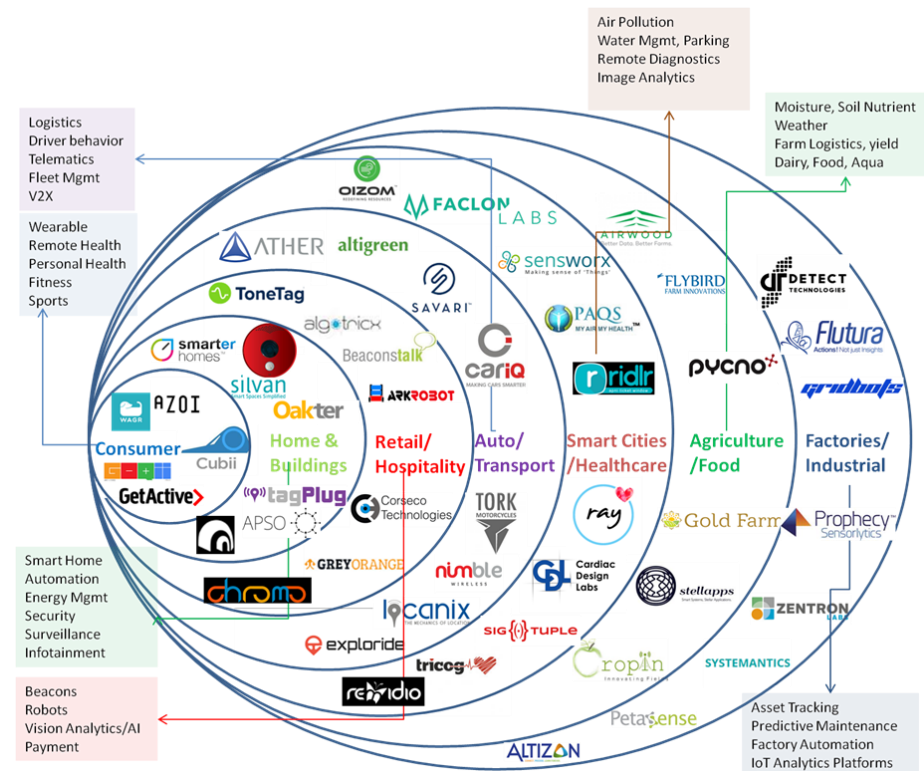


# IoTForum: #RaiseloTQuotient



**Arvind Tiwary**  
Chair IoTForum





## Event Sponsors



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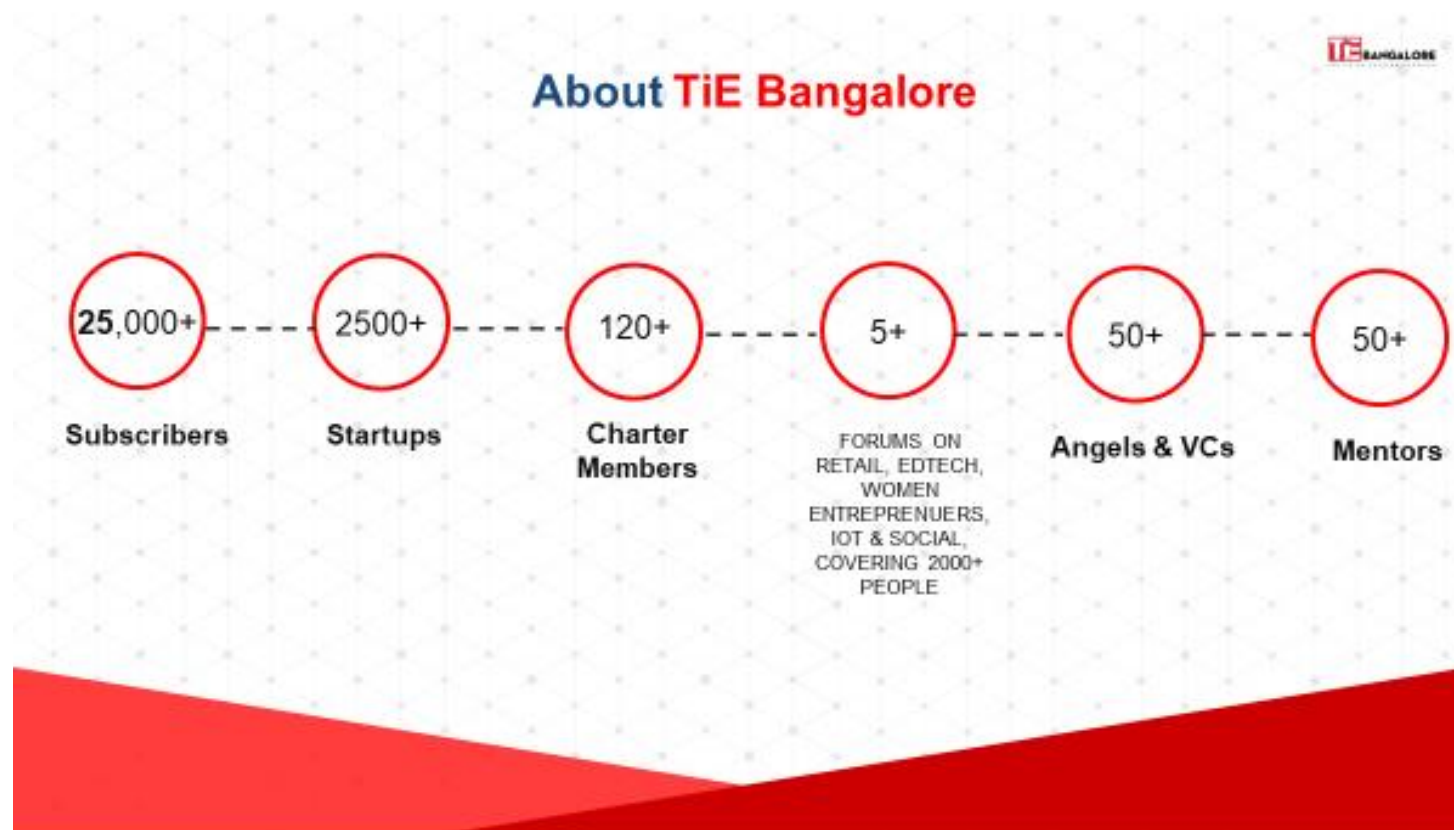
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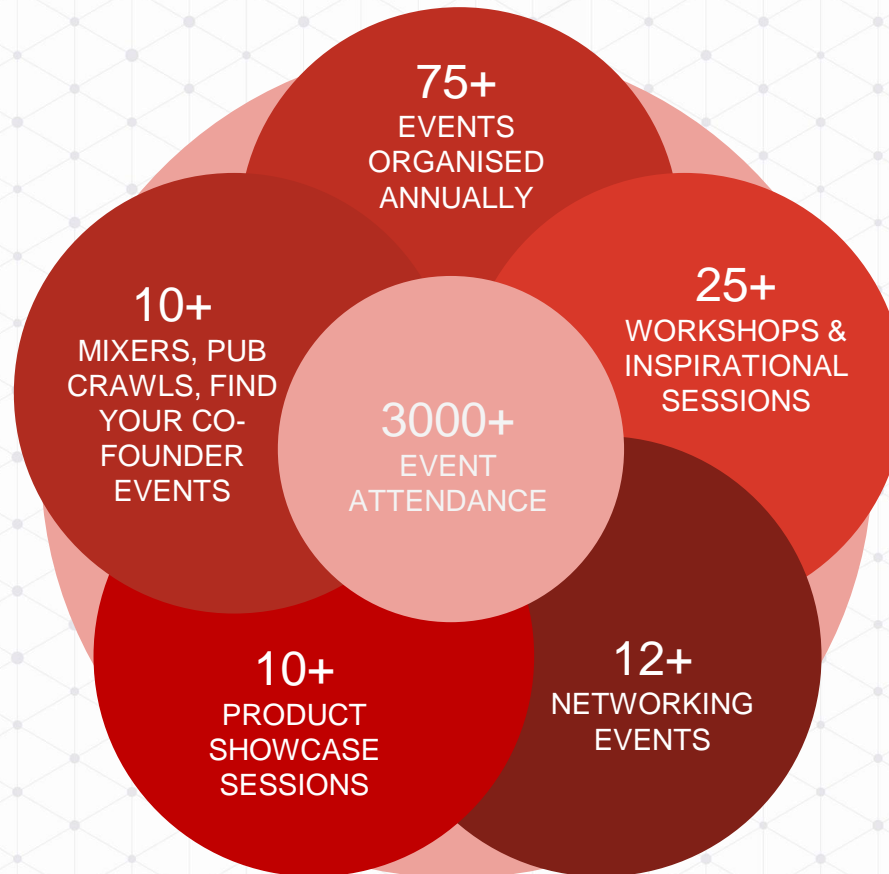
Technology Partner

# Agenda

- TiE
- IESA
- IoT Forum
- Participation



# Building Capabilities through **Programs and Events**



# Successful Ventures



## RedBus

Exit of INR 800 crores



## OncoStem

Funded in 2010 by Artiman Ventures



## JustEat

Raised VC round and PE funding, Acquired by FoodPanda.



## RapidValue

Funded in early 2014 by Helion Advisors



## Shotang

Funded by Bitchemy Ventures in mid-2014; raised Series A in December 2015. Funded by Exfinity Ventures.



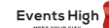
## Headout

Got accelerated at 500startups 11th batch in US; funded \$1.8Mn by Arena, 500 Startups, Nexus Ventures etc. in April 2015.



## LabinApp

Seed funded in June 2015 by Sylvant Advisors and Unitus Seed Fund



## Events High

Seed funded by Axilor Ventures. Acquired by Treebo Hotels.



# India Electronics & Semiconductor Association (IESA)

Established in 2004 - The voice of the electronics, semiconductor and embedded systems industry in India, with over 260+ members including Indian and international companies

- Diversified membership base comprising of companies (Indian and MNCs) and across the ESDM value chain and ecosystem – (Start-ups, Design Companies, Manufacturers, Academia, Suppliers Of Equipment, Tools And Components, VCs, Training Providers )
- Credible Knowledge Partner to the Govt and States
- Supporting in policy framework and its implementation
- Build Brand India through International Alliances: Bilateral business growth and sharing best practices

**260+ Strong IESA Member Base**

**IESA'S MEMBER BASE INCLUDES A PERFECT MIX OF BOTH MNCS AND STARTUPS WITH 30% AS STARTUP STRENGTH**



# IOT FORUM

**#RaiseloTQuotient  
@IoTForIndia**







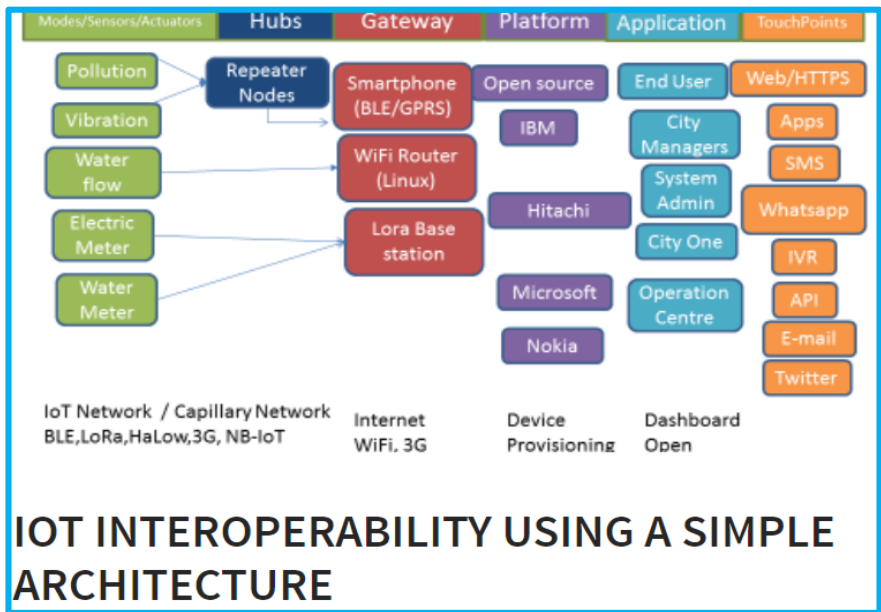
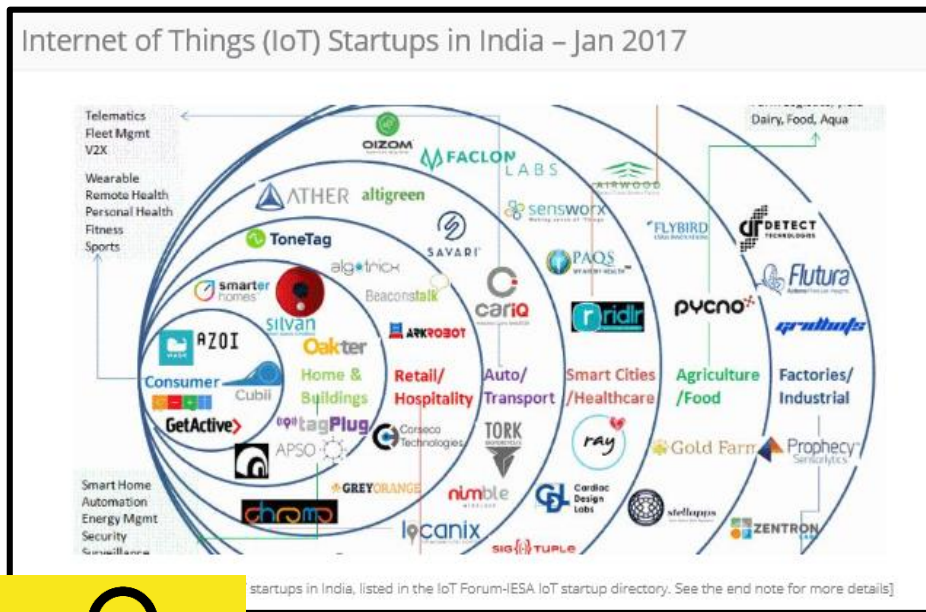
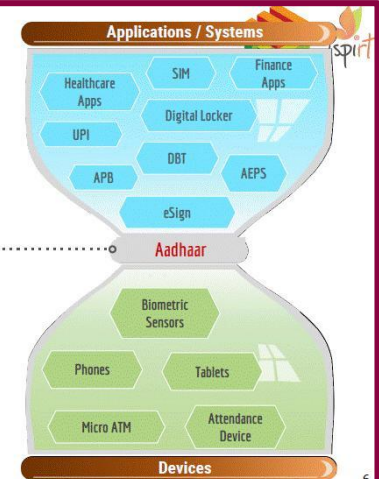
# EnduringInsight HelicopterView ThoughtProvoking



## Aadhaar Hourglass Architecture

- Minimal
- Standardized
- Simple design
- Easy to execute
- Easy to write a law

- Identity as a utility, an enabler
- Allows innovation on all sides
- Amplifies ecosystem players



# IoTForum Achievements

## ▪ Assistance Scheme

- 26 Startups, CDL, Loginext, Coeey , Retisense, 36% success rate

## ▪ Spectrum

- sub GHZ, 10MHZ minimum

## ▪ LPWAN

- 6 Smart Cities, Cut roll out by up to 75%, costs by up to 25%

## ▪ Agritech – Resource constrain

## ▪ IoT Platforms

- IoTDay 2017

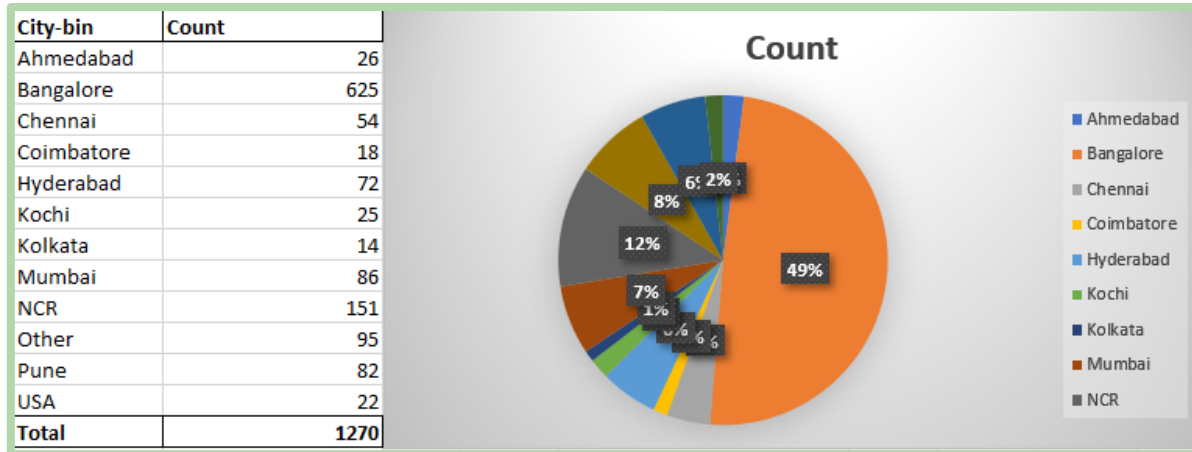
## ▪ IoT Security –FreshThinking

- CISO Platform ,IET

## ▪ Indian IoT Start-ups Directory

Telegram Groups  
Public  
IoTForIndiaGroup  
Private groups  
Startups

# The 2018 Edition of IoT Directory



<http://www.iotforindia.org/iot-startups-directory/>

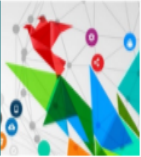
Code	Description	Count	Code	Description	Count
H2	Instrumentation	47	O4	Lights/HVAC/T&D/Solar	196
H3	FPGA,SoC	34	O5	Water	51
H4	HW tooling,3D	55	O6	Waste	34
H5	Antenna, Gateways,	67	O7	Air/Pollution	44
H6	Drones, UAV,Mobile	66	O8	Safety /Surveillance	100
H7	Robots	50	O9	Parking/Traffic	56
H8	AdTech	121	S8	Connectivity /Radio	103
H13	Analytics	217	S10	Training	60



# Events

21

April  
2018



## IoT Day 2018

IoT day 2018 planned on April 21st 2018, serves as an opportunity to everyone involved in the industry to celebrate the evolution of IoT

[Find out more »](#)

## Past Events

15

March  
2018



## IoTForum Monthly Meet – March 2018

At this monthly meetup, we aim to discuss on how IoT can be leveraged in reliable and effective monitoring of sustainable power generation.

[Find out more »](#)

19

January  
2018



## Blockchain Hackathon

Build apps and smart contracts using Blockchain and simplify various G2G, G2B and G2C services.

[Find out more »](#)

24

November  
2017



## Meet Up with Intel on AI / ML

Immerse yourself in Artificial Intelligence (AI) and create a bold new future. Intel offers an end-to-end AI solution, the resources to help you get started and exciting real-world examples of how AI is taking shape.

[Find out more »](#)



## DAY-LONG EVENTS

- » IoTNext - 1000+ delegates, 65+ speakers, 60+ exhibitors, 25+ media houses
- » IoT Day - B'lore's IoT ecosystem coming together on International IoT Day



## ADVISORY

- » IoT Security
- » IoT Platform
- » LPWAN
- » Startup Directory



## ALUMNI

- » LogiNext
- » Retisense
- » SenseGiz
- » Cooey
- » Cardiac Design Labs
- » Pycno

Upto 50 %  
Savings on  
Event Tickets,  
upto Rs. 5000  
annually!

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**BECOME A MEMBER TODAY!**

- **New Scheme**
- **A Start-up**
  - 2 members become TiE Associate members
  - TiE events, IoTForum events
  - Partner Events ( IEEE , IoTCoE, SINE)
  - Shape Workshops
  - Regulatory feedback
  - Standards (Roof...)
- **AWS activate option**
  - \$2,000 in AWS Promotional Credit, valid for 2 years,
  - -1 year of AWS Business Support (up to \$5,000)
  - - 80 credits for Self-Paced Labs (\$80 value)

**Closed User Group**  
**Access to Open Lab**  
**Subject matter experts**  
**Semiconductor Companies**  
**Industrial Design**  
**Procurement**  
**ODM**  
**Raising the Profile**  
**Country Show**  
**Industry Show**  
**Curated Roadshows**  
**B2B connect**  
**IoT mentoring**  
**IoTStack, GTM, M&A**

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[manaswini@tiebangalore.org](mailto:manaswini@tiebangalore.org)

## Current IoTForum Members





## The IoTForum Team

### ■ Website

■ T R Anand



■ Sufian

■ Sujata

■ Dheeraj

■ Sandeep (BoT+)

### ■ IoTNext

■ Venki



■ Som

### ■ Community

■ Govind (Start-up)

■ Vanitha

■ Ravikiran



■ Joy



■ MM Prasad



■ Ashok Meda (AgriTech)



■ Ravi Pagar

■ Vikram Labhe



**TiE Team**

**Kunal, Snigdha, Manaswini, Lakshmi**

**I invite you to be a part of this platform!**  
**Join. Subscribe. Contribute.**

**Thank you!**

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